

***SENSEFORCE***

# Proof of Concept

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**Project number:**  
**# 115**

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**Proposal for:**

Experts in the Machine Industry  
and Machine Operators

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**Created by:**

Senseforce GmbH  
Senseforce.io

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## Why Senseforce?

Senseforce is the solution for experts in the machine construction industry searching for a highly flexible and powerful machine data management toolkit. We are the only solution which provides clients with a complete data application process that requires no additional external IT consultants to integrate. We offer a user-friendly low-code user interface that enables data, in the shortest possible time, to be transformed into meaningful applications, analytics, messages and graphics.

## What is our POC?

We at Senseforce value proof of concepts (POCs). Our POCs allow us to demonstrate our value to your company on a live object. Together with your experts, we will connect the first machines, collect data and create rich data apps. We make sure the POC will be cost and time efficient. Furthermore, all POC results are entirely usable far beyond the POC-period.

**Contact us today to discuss using digitalisation to advance your business.**

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## The Timeframe:

### Phase 1: 10 days

- Preparation of the connection: dependant on which data interfaces are available
- Connect 2 machines
- Data collection
- Identify use cases using our proven experience
- Creation of dashboards and applications
- Presentation of results

### Phase 2: 8 weeks

- Support and implementation of additional visualisations and features which further increase the benefits of the solution.
- Verify Senseforce's suitability for another roll-out.

## Guidelines and objectives

- 1) Connection of 2 machines with our Edge Client software.
- 2) Two use cases associated dashboards and data apps will be put together with our data expert's
- 3) Your experts will be using practical examples when dealing with our tools.
- 4) A presentation of the implemented use cases .The added value completes the first phase of the PoC.
- 5) In Phase 2 of the PoC, you can use Senseforce extensively in your business to test the suitability of our digitalisation solution for your businesses exact requirements.

Then you can use Senseforce as a regular customer by purchasing the PaaS (Platform as a Service) model.